

# Hari Nair PhD D(ABCC) MBA

*Build socially & financially meaningful products, services and companies*

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Shrewsbury, MA

## CURRENT RESPONSIBILITIES

**Co-Founder and Business Development: Rhythm Medical (Current) Primary Care, Westborough, MA 2024-Current**

**Employing laboratory medicine in chronic care management**

**Founder, CEO and CLIA LD, NyLa Laboratories Consulting, Worcester, MA | 2020 - Current**

**Offering CLIA LD, quality, operations, business, regulatory expertise**

- Built a clinical lab from scratch and provided same day test results for over 50000 patients in 2 years.
- Built a team of technologists, and fractional advisors and managers in various roles, built the operations and quality systems and served a population of about half a million in metro-west Boston.

## Boston Heart Diagnostics

Technical Director/ CLIA laboratory Director

Framingham, MA | 2014 - 2020

- Directed significant process improvement, multiple novel speciality LDT assays for assessing CVD and metabolic risks.
- Led the team of over 100 laboratory professionals to multi year quality inspections with excellent success every time.
- Thought leader in GTM strategy and technical leadership for test launches.

## Scientific leadership in Various organizations

Senior Scientist - Applied Biosystems, BG Medicine, Perkin Elmer, University of Washington, Seattle

Boston-Seattle | 2001 - 2014

- Applied Biosystems -helped develop proteomic analyzer - a MALDI-MS/MS platform to explore high throughput proteomic analysis
- BG Medicine - Developed and validated LC-MSMS based biomarkers and assays for proteomics and metabolomics for correlations with transcriptomic and genomic data to assist drug development and discovery. This was pre AI period.
- PerkinElmer: Developed and promoted improved new born screening assays (IVD) using mass spectrometry and metabolic biomarkers that indicate genetic disorders. Worked closely with FDA to get IVD assays approved by FDA
- University of Washington - School of Medicine: Pursued fellowship in clinical chemistry and developed novel LCMS LDTs in therapeutic drug monitoring (cancer,RA) and GCMS assays for screening trauma patients for presence of drug over doze and toxicology.

## EXPERTISE

- Building Profitable Clinical laboratory
- Building Primary Care Clinic Business
- FDA/CLIA/CLEP-NY/CAP/ COLA Expertise
- High complexity Diagnostic Assay Development
- Scientific/Operational/ Strategic leadership and Consultation

## VALUES

- Leadership: Thought, organizational, operational, regulatory, entrepreneurial, business growth and team building.
- Compassion, integrity, accountability
- Driven, inspired and inspirational, mentor

## EDUCATION

**Masters of Business Administration (Healthcare)**

Yale University  
New Haven, CT

**Doctor of Philosophy Chemistry**

Virginia Commonwealth University  
Richmond, VA

**D(ABCC) Clinical Chemistry**

University of Washington  
Seattle, WA

Link to book: [t.ly/66PL9](https://t.ly/66PL9)